

(Initiate)	Trung lập
Target Price (12M, VND)	109,800
Share Price (18/06/19, VND)	101.500
Expected Return	8,2%

NP (19F, VNDbn)	14,400			
Consensus NP (19F, \		14,411		
EPS Growth (19F, %)		-3,1		
Market EPS Growth (	10,0			
P/E (19F, x)		18,25		
Market P/E (19F, x)	16,0			
VN INDEX	944,0			
Market Cap (VNDbn)	191.395			
Shares Outstanding (	1.914			
Free Float (%)	4,2			
Foreign Ownership (9		3,7		
Beta (12M)	1,3			
52-Week Low	70.000			
52-Week High	125.000			
(%)	1M	6M	12M	
Absolute	-7.9	-0.7	-5.0	



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## Tổng Công ty Khí Việt Nam

## (GAS VN)

# Triển vọng trung dài hạn tích cực

## Quan điểm đầu tư

Chúng tôi đánh giá tích cực cho triển vọng trung dài hạn của GAS khi PVN tập trung vào khai thác các dự án khí mới từ 2019 trở đi. Mức giá hợp lý cho GAS ở mức 109.800 đồng/cp, cao hơn 8,2% so với mức giá đóng của ngày 18/06/2019 là 101.500 đồng/cp.

## Vị thế doanh nghiệp

GAS là công ty độc quyền ngành khí Việt Nam, cung cấp khí đầu vào cho 100% nhà máy điện khí, 70% nhà máy sản xuất ure và 100% khu công nghiệp trong nước. Công ty cũng có thị phần 70% trong lĩnh vực bán buôn LPG.

## Giá dầu đang hỗ trợ cho GAS trong năm 2018 và 2019

Năm 2018, GAS đạt doanh thu 75.612 tỷ đồng, tăng trưởng hơn 17,2% YoY. LNST đạt 11.454 tỷ đồng, tăng hơn 18,3% YoY. Theo thông tin công bố từ GAS, kết quả tích cực của năm 2018 được hỗ trợ chính từ việc giá dầu duy trì ở mức cao (tăng hơn 23 USD trong năm 2018).

Năm 2019, GAS đặt kế hoạch doanh thu hợp nhất 63.908 tỷ đồng, giảm 15,5% YoY và LNST 7.643 tỷ đồng, giảm 34,7% YoY. Tỷ lệ chi trả cổ tức trong năm 2019 theo kế hoạch ở mức 30%. Kết thúc Q1/2019, GAS ghi nhận doanh thu thuần đạt 18.639 tỷ đồng (+2,6% YoY); LNST đạt 3.029 tỷ đồng (+16,1% YoY, hoàn thành 40% kế hoạch LNST năm 2019.

Trong năm 2019, GAS sẽ kiểm soát, đảm bảo chất lượng, tiến độ các dự án đầu tư từ khâu chuẩn bị đến thực hiện để đưa dự án vào hoạt động, đặc biệt là các dự án trọng điểm như LNG 1 triệu tấn tại Thị Vải, Nam Côn Sơn 2 - giai đoạn 2, Sao Vàng - Đại Nguyệt, Kho LPG lạnh miền Bắc. Do đó chúng tôi cho rằng GAS có thể tiếp tục duy trì được kết quả 2019 với doanh thu 75.000 tỷ đồng và LNST 11.450 tỷ đồng, ước giảm nhẹ tương ứng 0,8% YoY và 2,2% YoY

## Triển vọng dài hạn tích cực khi PVN tập trung khai thác dự án khí

Chúng tôi đánh giá tích cực cho triển vọng dài hạn của GAS với hàng loạt các dự án khí sắp triển khai của PVN. Một vài dự án đáng chú ý như sau:

- Mỏ khí Phong Lan Đại có trữ lượng 3 tỷ  $m^3$  khí đã được vận hành thử nghiệm từ cuối 2018 và dự kiến sẽ vận hành chính thức vào cuối năm 2019, được dự báo sẽ giúp GAS tăng 10% doanh thu trong giai đoạn 2020 – 2021.
- Dự án Lô B Ô Môn dự kiến được đưa vào khai thác năm 2022 sẽ giúp GAS tăng 20% sản lượng.
- Dự án Cá Voi Xanh là dự án khí lớn nhất của PVN, dự kiến sẽ đi vào khai thác từ 2023 với sản lượng năm đầu là 7,2 tỷ  $\,m^3\,$  và tăng lên 8,8 tỷ  $\,m^3$ /năm sau khi mở rộng.

Với thi giá giá 101.500 tại ngày 18/06/2019, GAS đạng giao dịch ở mức P/E và P/B lần lượt là 15,45 lần và 4,4 lần. Chúng tôi ước tính giá tri hợp lý GAS sẽ ở mức 109,800

FY (Dec.)	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY2019(F)
Revenue (VNDbn)	73,375	64,300	59,076	64,522	75,612	75.000
OP (VNDbn)	17,341	10,665	8,459	11,627	13,725	14.000
OP Margin (%)	23.6	16.6	14.3	18.0	18.2	18.6
NP (VNDbn)	14,114	8,534	7,020	9,685	11,454	11.450
EPS (VND)	6,985	4,400	3,548	4,994	5,911	5,985
ROE (%)	38.2	21.6	16.9	23.7	26.1	24.4
P/E (x)	10.1	8.2	17.1	19.5	14.7	18.25
P/B (x)	3.7	1.7	3.0	4.5	3.7	4.59
Dividend Yield (%)	9.9	11.9	8.9	4.0	4.7	3.95

Note: NP refers to net profit attributable to controlling interests

Source: Company data, Bloomberg, Mirae Asset Vietnam Research estimates

## **APPENDIX 1**

## **Important Disclosures & Disclaimers**

Stock Rati	ngs	Industry Ratings
Buy	: Relative performance of 20% or greater	Overweight : Fundamentals are favorable or improving
Trading Bu	y: Relative performance of 10% or greater, but with volatility	Neutral : Fundamentals are steady without any material changes
Hold	: Relative performance of -10% and 10%	Underweight: Fundamentals are unfavorable or worsening
Sell	: Relative performance of -10%	

Ratings and Target Price History (Share price (—), Target price ( \_\_), Not covered (■), Buy (▲), Trading Buy (■), Hold (♠), Sell (♠))

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